



2020 MEMBER CONTRACT

The following four criteria must be met to be eligible to become a FLWA member:

1. Members must be a Federal or State licensed Farm Winery.
2. Member's winery must be in the Finger Lakes AVA or contiguous to the AVA.
3. Members must be currently selling a minimum of 75% Finger Lakes AVA wines that are also produced and bottled by a winery in the Finger Lakes AVA.
4. In order to be a member, a licensee must own 60% of either:
 - a) A wine production facility in the Finger Lakes AVA that produces over 2,500 gallons of wine annually.
 - OR
 - b) 10 acres of producing vineyards in the Finger Lakes AVA that are being used to produce their wines.

Name of winery: _____

PRODUCTION CALCULATIONS:

1. Previous year's total number of (9 liter cases) bottled for your brands under this winery license: _____ (Case total equals the number of cases bottled in the 2019 calendar year)
2. Previous year's total number of (9 liter equivalent containers) packaged for your brands under this winery license (astrapouches, kegs, bag in the box, etc.): _____ (Container total equals the number of containers bottled in the 2019 calendar year)
3. Add the two production numbers together from above to arrive at "**total production**" in cases: _____

MEMBER DUES (Please check the appropriate box):

- If "**total production**" is between 4,000 cases and 20,000 cases, then multiply total production cases by \$0.25 and enter levy dues here: \$ _____
- If "**total production**" is under 4,000 cases, levy dues are → \$ 1,000
- If "**total production**" is over 20,000 cases, levy dues are → \$ 5,000

PAYMENT OPTIONS (CHOOSE ONE):

- I choose to pay one payment due on 1/15/20. My payment total is enclosed.
- I choose to pay in 2 equal installments, the first due 1/15/20 and the second due 7/1/20.

Please sign and date the line below indicating you understand that by completing this Membership Contract, your winery is a 2020 Member of the Finger Lakes Wine Alliance, you understand the membership benefits and you agree to pay your dues (indicated above) on time.

X _____

Signature

Date

Please mail or scan completed worksheet by Monday December 23, 2019 to:
Finger Lakes Wine Alliance, 500 Technology Farm Drive, Geneva, NY 14456.

If you have questions regarding this form please contact: Carmela Barbagallo carmela@fingerlakeswinealliance.com.